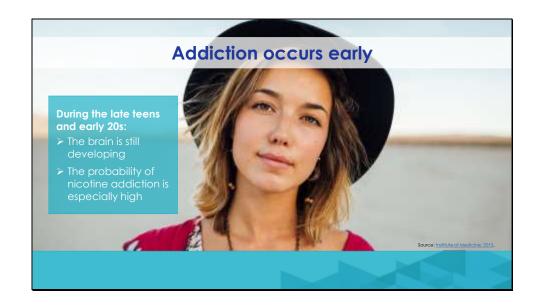


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While tobacco use first starts as a choice, it quickly becomes a deadly addiction—and the probability of addiction is especially high for young people. During the late teens and early 20s, the brain is still developing and is more vulnerable to the addictiveness of nicotine.

## 90% of tobacco and e-cigarette users are addicted by the age of 18 years old 95% before the age of 21

Strength of a Pack NOTE: ALL SALT-BASED E-JUICE/LIQUID CONTAINS NICOTINE!			
		Amount	Equivalent
1 pack cigarettes	1	20 cigarettes (contains 8mg per cigarette, but only inhale 1mg)	1
1 JUULpod	•	0.7 mL pod "5% nicotine by volume"	1
1 PHIX pod	X	1.5 mL pod "5% nicotine by volume"	
1 Suorin pod		2 mL cartridge "5.4% nicotine by volume "	

Teacher Talking Points:

- Unlike other e-juices which may or may not contain nicotine, ALL SALT-BASED E-JUICE CONTAINS NICOTINE!
- According to JUUL Labs, one JUULpod contains 59 mg/mL of nicotine.
- This amount is equal to the amount of nicotine you'll find in a pack of cigarettes (20 cigarettes). When you think of a JUULpod, think of a pack of cigarettes (*click*).
- As mentioned before, this is a high amount and can be harsh for first-time users. Our concern is that young people are being introduced to a high amount of nicotine and becoming addicted as a result.
- 1 PHIX pod contains 1.5 mL of e-liquid, is 5% nicotine by volume (*click*) which is equivalent to two packs of cigarettes.
- 1 Suorin Vagon cartridge contains 2 mL of e-liquid at 5.4% nicotine by volume and could potentially contain up to 160 mg of nicotine, or the equivalent of up to three packs (*click*).

Reference:

https://vapingdaily.com/nicotine-in-cigarette/

Images:

Cigarette: https://www.istockphoto.com/ae/photos/package-of-

cigarettes?excludenudity=true&mediatype=photography&phrase=package%20of%20cigarettes &sort=mostpopular

Phix Pod: https://phixvapor.com/

Suorin: http://www.suorin.com/vagon



Teacher Talking Points:

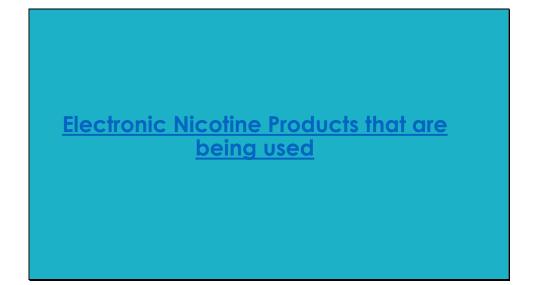
- For so many years consumers were told that the clouds made by e-cigarettes/vape pens was "just water vapor."
- Do you think that is true? (*click*)



Teacher Talking Points:

- E-cigarettes/vape pens allow the user to make large clouds that many think are just water vapor.
- In reality the 'cloud' is a mixture of many different chemicals that were either present in the e-liquid before or produced during the heating process (*click*).
- A vapor is a chemical that has evaporated.
- An aerosol is a mixture of liquid particles suspended in a gas and can contain many chemicals.
- Instead of just mixing with the air like a pure gas, aerosols can leave drops behind.
- This painting (*click*) by Mark Tansey illustrates this point.

Slide 6





MarkTen more common than PHIX



Always has THC



Buys from 18 year olds. JUULs kept in sleeve, breath into hoodie, smoke in bathrooms (especially locker rooms)





Buy online, stronger than JUUL pod

Slide 11



Slide 12

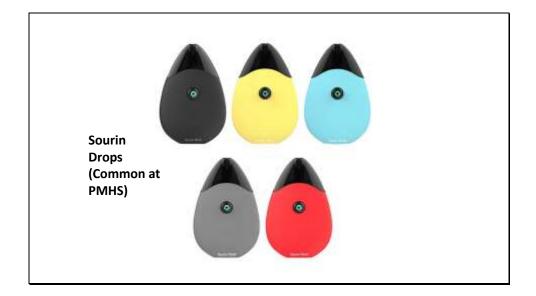




- 3 pod cartridge tanks per pack.
- Up to 400 puffs per pod cartridge tank.
- -Equivalent to one pack of cigarettes of Nicotine



Slide 15





More common than Sourin Drop



Common in Creekside, Bartram, and Pacetti Bay

Slide 18





Popular (Pedro) because they are refillable





Mi Pod

Slide 21

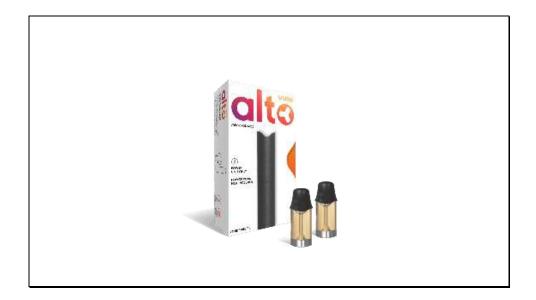


Cool Fire



Cue

## Slide 22



Cheaper version of JUUL

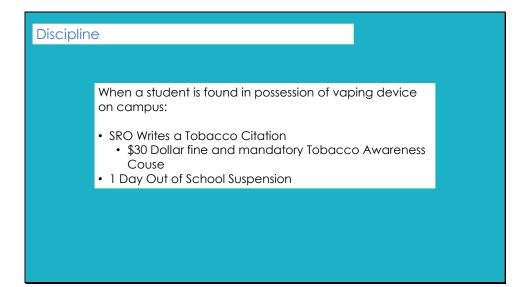


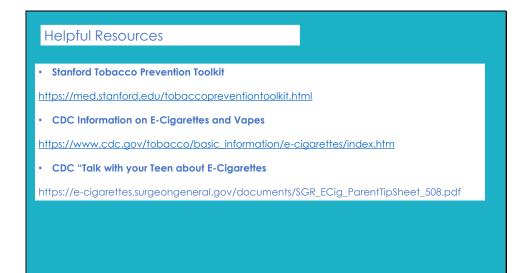






Laan Lite, refillable pod system





## QUESTIONS? Electronic Nicotine Delivery Systems for Schools View Communications Tobocco Frees States Mile Collins View Programs Coordinator Marce Peters Colling@civconweb.com